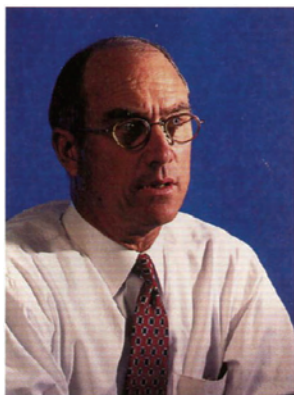


Energy

Capital

Partners

The Value of Relationship Lending



“The people at Energy Capital Partners have helped us provide our customers with a wider range of financing options. As a result, we’re getting more projects approved. We’re glad to have Energy Capital Partners on our team because they deliver on their promises.”

Michael Moore
President
Southland Industries



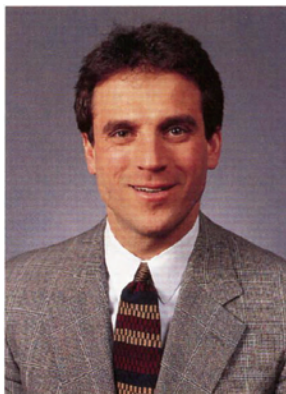
“Energy Capital Partners provided SSC in excess of \$5,000,000 as phase one of a major plant and equipment improvement project to upgrade our client’s manufacturing facility. Our customer was able to keep the resulting capital assets off their balance sheet, thus controlling the associated debt and strengthening their financial position.”

S. Michael Ratteree
President and
Chief Executive Officer



“The semiconductor industry is extremely competitive. Because of this, we couldn’t fit a \$2,000,000 chiller project into our budget. Fortunately, the energy service company that proposed the project also introduced us to Energy Capital Partners. They structured an off-balance sheet, performance based loan product that fit our needs perfectly.”

John Arcari
Chief Financial Officer
LTX Corporation



“We go to the energy lending specialists rather than to energy service companies that have a side business in lending. Energy Capital Partners helps me close more business by participating in my presentations to customers. The customers really appreciate working with a financier that knows the energy business. That’s value-added lending!”

Dan Leff
President and
Chief Executive Officer
FMES, Inc.

Energy Capital Partners is the leading direct source finance company for commercial, industrial, institutional and federal energy conservation projects.

For more information, please call Fred Wainwright at (617) 574-1130.

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